RSA-15 Texas Workforce Commission - FY2018

I. Earnings and Employment

1. Gross Sales	68,322,281
2. Merchandise Purchases	10,067,439
3. Gross Profit	58,254,842
4. Payroll Expenses	40,378,348
5. Other Operating Expenses	5,426,970
6. Expenses	45,805,318
7. Operating Profit	12,449,524
8. Vending Machine and Other Income	583,665
9. Retirement and Other Benefits Paid	368,876
10. Net Proceeds	13,402,065
11. Levied Set Aside Funds	633,974
12. Net Profit to Vendors	12,768,091

13. Fair Minimum Return to Vendors	0
14. Vendors Earnings	12,768,091
15. Vendor Person Years of Employment	97.60
16. Average Vendor Earnings	130,821
17. The Median of Net Vendor Earnings in the State	64,965
18. Number of Other Persons with Visual Disabilities Employee	d 12
19. Number of Other Persons with Disabilities Employed	157
20. Number of Persons Having No Disability Employed	1,396
21. Total Number Employed in the Program	1,565
II. Vending Facilities and Vendor	'S
A. Facilities on Federal Property	
1. Number at Beginning of Year 42	
2. Number Established during Year 0	
3. Number Closed during Year 0	

B. Vending Facilities Loacted on Federal Property, End Of Year

1. General Services Administration	14
2. U.S. Postal Service	11
3. Department of Defense	6
a) Military Dining Facility Contracts	3
b) Other DOD Vending Facilities	3
4. Department of Homeland Security	0
5. Department of Health and Human Services	1
6. Veterans Administration	2
7. Department of the Interior	0
8. Vending Routes on Multiple Federal Location	s 5
9. All Other Federal Agencies	3
Other Federal Agencies Identified	NASA 1, ICE 2

10. Total 42

C. Contracts for Operation of Cafeterias and Military Dining Facilities Fort Bliss

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Fort Bliss
Beginning Date of Contract (mm/dd/yyyy)	08/31/2017
Anticipated Termination of Contract (mm/dd/yyyy)	09/30/2019
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	r 1,459,151
Fort Bliss	
Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Fort Bliss
Beginning Date of Contract (mm/dd/yyyy)	09/30/2015
Anticipated Termination of Contract (mm/dd/yyyy)	09/30/2019
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	r7,182,026

Fort Sam Houston

Name of Military Installation (if applicable)	Fort Sam Houston
Beginning Date of Contract (mm/dd/yyyy)	01/31/2016
Anticipated Termination of Contract (mm/dd/yyyy)	09/30/2018
Gross Sales (Value) of Contract for the Most Recently Completed Option Yea	nr 13,176,026
Lackland Air Force Base	
Agency or Branch of Military Awarding Contract	1
Name of Military Installation (if applicable)	Lackland Air Force Base
Beginning Date of Contract (mm/dd/yyyy)	09/01/2017
Anticipated Termination of Contract (mm/dd/yyyy)	07/31/2022
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	nr 24,417,267
D. Vendors on Federal Property	
Vendors on Federal Property	
1. Number at Beginning of Year 41	

2. Number Entering during Year 0

3. Number Leaving during Year 0

E. Facilities on Public Property (State, County, Municipal)

Facilities on Public Property (State, County, Municipal)

1. Number at Beginning of Year	72
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c. Vending Facilities on Municipal Property (end of year) 0

F. Vendors on Public Property (State, County, Municipal)

Vendors on Public Property (State, County, Municipal)

- 1. Number at Beginning of Year 70
- 2. Number Entering during Year 0
- 3. Number Leaving during Year 0
- 4. Number at End of Year

G. Facilities on Private Property Facilities on Private Property 1. Number at Beginning of Year 0

2. Number Established during Year 0

3. Number Closed during Year 0

4. Number at End of Year 0

H. Vendors on Private Property

Vendors on Private Property

1. Number at Beginning of Year 0

2. Number Entering during Year 0

3. Number Leaving during Year 0

4. Number at End of Year (

III. Vending Locations under the Interstate Highway Program

Category	Total Number	Total Vending Machine Receipts	
1. Number of Locations Operated by Vendors	48	925,964	

2. Number of Locations Operated by Third-Party Contractors 8			
3. Number of Vendors Employed in Highway Program	20	n/a	

4. Total Number of Vending Locations

IV. Program Expenditures by Source of Funds

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federa	Set-Aside	State Appropriated Fund	Federal d Funds	Other	Total
1. Purchase of New Equipment	0	8,883	4,298	586	24,804	0	38,571
2. Maintenance of Equipment	0	17,071	196,399	16	59,778	0	273,264
3. Replacement of Equipment	0	78,634	16,830	0	272,825	0	368,289
4. Refurbish Facilities	0	8,451	5,940	61	1,651	0	16,103
5. Management Services	0	488,037	417,116	465,236	477,993	0	1,848,382
6. Fair Minimum Return	0	0	0	0	n/a	0	0
7. Retirement / Pension Programs	368,876	0	0	0	n/a	0	368,876
8. Health Insurance Programs	0	0	0	0	n/a	0	0

56

n/a

9. Paid Sick Leave / Vacation Time	0	0	0	0	n/a	0	0
10. Initial Stock and Supplies	n/a	31,174	n/a	0	9,301	0	40,475
11. All Other Expenditures	n/a	11,067	n/a	0	n/a	30862	41,929
12. Total	368,876	643,317	640,583	465,899	846.352	30.862	2.995.889

V. Distribution and Expenditure of Program Funds from Vending Machine Income and Levied Set-Aside

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Levied Set- Aside	Total
1. Amount on Hand at Beginning of Year	1252690	1801034	2036884	5090608
2. Funds Added during Year	366,235	530,504	633,974	1,530,713
3. Total Funds Available	1,618,925	2,331,538	2,670,858	6,621,321
4. Funds Distributed to Vendors	0	0	n/a	0
5. Other Funds Expended	368,876	643,317	640,583	1,652,776
6. Total Funds Distributed and Expended (Lines 4+5)	368,876	643,317	640,583	1,652,776
7. Amount at the End of the Year (Line 3 minus Line 6) 1,250,049	1,688,221	2,030,275	4,968,545

VI. Number of Sites Surveyed

Category	Federal Property Total	Non-Federal Property	l Total
1. Number of Sites Surveyed During the Reporting Year	4	1	5
2. Number of Sites Accepted by the SLA	3	1	4
2a. Number of Accepted Sites Added to Existing Vending Facilities	3	1	4
2b. Number of Accepted Sites Used to Create New Vending Facilities	0	0	0
2c. Number of Accepted Sites Pending Assignment to a Blind Vendor	• 0	0	0
2d. Number of Accepted Sites Contracted to a Third-Party	0	0	0
3. Number of Sites Not Accepted by the SLA	1	0	1
3a. Due to Infeasibility of Site	1	0	1
3b. Due to Lack of Available SLA Funds	0	0	0
3c. Due to Lack of Qualified Vendors	0	0	0
4. Number of Sites Denied to the SLA by Property Management Officials	s O	0	0
5. Number of Surveyed Sites with a Decision Pending	0	0	0

VII. Vendor Training

1. Number of Individuals Completing Training in the Reporting Year to Become Vendors: (sum of 1a through 1d)	3
a. Number Licensed and Placed as Vendors	3
b. Number Certified Awaiting Placement as Vendors	0
c. Number Placed as Employees in the Vending Facility Program	0
d. Number Employed in Allied Food Service Occupations	0
2. Total Number of Certified/Qualified Individuals Awaiting Placement as Vendors	0
3. Number of Vendors Provided In-Service Training (including on-line training)	101
4. Number of Vendors Provided Upward Mobility Training (including on-line training)	101
5. Number of Vendors Participating in National Consumer-Driven Conferences	2
6. Number of Vendors Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	3

VIII. State and Nominee Agency Personnel

A. Agency Personnel

Agency Personnel State Nominee Total

Agency Agency Personnel Personnel

1. Vending Facility Program Staff	18.00	0.00	18
a. Number of Business Consultants/Counselor Staff (FTE).	12.00	0.00	12

B. Training

Training	State Agency Personnel	Nominee Agency Personnel	Total
1. Number Who Received Training Related to Blindness, Business Management, or Aspects of the Randolph-Sheppard Vending Facility Program	18	0	18
2. Number Who Participated in National Consumer-Driven Conferences	1	0	1
3. The Number Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	0	0	0

Notes or Explanations

Add any notes or explanations that will assist in clarifying your data.

Certification

Certification I do hereby certify that, to the best of my knowledge, the information given in this report is complete and accurate.

Name of Authorized Official Cheryl Fuller

Title of Authorized Official Director, Vocational Rehabilitation Services Division

Date Certified(mm/dd/yyyy) 12/14/2018

Also, please be sure to add an agency contact, telephone number and email address for follow-up questions that RSA may need to resolve.

Contact

Person Michael Hooks

Telephone Number 512-377-0560

Email Address michael.hooks@twc.state.tx.us

This form has been approved for use by