



Procurement and Contracts  
 Business Unit # 320AD  
 Purchase Order # 24-0003599  
 Purchase Order Change Notice (# 1)

**Payment Terms:** N/A    **Freight Terms:** N/A    **Ship Via:** N/A    **PCC:** E    **PO Date:** 05/20/2024    **PO End Date:**    **PO Method:** RE    **Dispatch:** Dispatch Via Print    **Rev Dt:** 05/30/2024

**PLEASE NOTE: ADDITIONAL TERMS AND CONDITIONS MAY BE LISTED AT THE END OF THE PURCHASE ORDER.**

**Vendor:** UNCHARTED LEADERSHIP USA LLC  
 6601 PONCHA PASS  
 AUSTIN TX 78749-1763  
**United States**

**Ship To:** Texas Workforce Commission  
 4405 SPRINGDALE RD  
 RM 504BT  
 AUSTIN TX 78723  
 United States

**Bill To:** APPO@twc.texas.gov or  
 Texas Workforce Commission  
 101 E 15TH ST  
 RM 470  
 AUSTIN TX 78778-0001  
 United States

**Vendor ID:** 1834582169 003

**Purchaser:** Michael Kagan  
**Phone:** (737) 400-5664  
**Fax:**  
**Email:** michael.kagan@twc.texas.gov

**TWC Prefers Electronic Submission**

**PO Information:**

POCN 1 updated vendor ID #

34 TEX. ADMIN. CODE § 20.82(b)(1); Competitive bidding is not required for purchases of \$10,000 or less.

New Directions in Leadership Quote dated 4/26/24

By acceptance of this purchase order, Vendor agrees that only TWC Standard Terms Conditions Revised 1/30/24 (ATTACHMENT 1) apply to this order.

TWC Contact Name: Michelle Rios  
 E-mail: michelle.rios@twc.texas.gov

Vendor Contact  
 Name: Barry Bales  
 Tel: 512-750-1711  
 E-mail: balesleadership@gmail.com  
 VIN: 1823424642

Submit invoices via email to APPO@TWC.texas.gov. PDF or Word Documents are only accepted. All Invoices must include reference to TWC Internal PO.

Change orders will be allowed only if unforeseen conditions arise such as, but not limited to, increasing or decreasing quantities or if the department needs dictate changes. All changes must be in the scope of original work. No verbal change orders will be permitted. All change orders must be in writing with a Purchase Order Change Notice (POCN) issued by Purchasing HUB Services

Line-Sch:	Line Description:	PCA:	Class/Item:	Quantity:	UOM:	Unit Price:	Extended Amt:	Due Date:
1-1	Navigating Disruption 2024	13068	963/64	1.0000	EA	\$2,650.00000	\$2,650.00	05/20/2024
							<b>Schedule Total</b>	<b>\$2,650.00</b>
						<b>ReqID:</b> 0000047342		
							<b>Item Total for Line # 1</b>	<b>\$2,650.00</b>

Authorized Signature

*Sonya Babley, CTCD, CTCM*

Sonya Babley, CTCD, CTCM

**05/30/2024**



Procurement and Contracts  
 Business Unit # 320AD  
 Purchase Order # 24-0003599  
 Purchase Order Change Notice (# 1)

Line-Sch:	Line Description:	PCA:	Class/Item:	Quantity:	UOM:	Unit Price:	Extended Amt:	Due Date:
2-1	Navigating Disruption 2024 -	13068	963/64	1.0000	EA	\$2,650.00000	\$2,650.00	05/20/2024
							<b>Schedule Total</b>	<input type="text" value="\$2,650.00"/>
							<b>ReqID:</b> 0000047342	
							<b>Item Total for Line # 2</b>	<input type="text" value="\$2,650.00"/>
3-1	Navigating Disruption 2024 -	13068	963/64	1.0000	EA	\$2,650.00000	\$2,650.00	05/20/2024
							<b>Schedule Total</b>	<input type="text" value="\$2,650.00"/>
							<b>ReqID:</b> 0000047342	
							<b>Item Total for Line # 3</b>	<input type="text" value="\$2,650.00"/>
							<b>Total PO Amount</b>	<input type="text" value="\$7,950.00"/>

All Shipments, Shipping papers, invoices and correspondence must be identified with our Purchase Order Number. Over shipments will not be accepted unless authorized by Purchaser prior to Shipment.

**IMPORTANT CONDITIONS OF ORDER**  
 This will be your authority to deliver, in accordance with instructions above and the terms of any existing contract agreement, accepted informal bid or quotation, the articles or services listed below. Containers, invoices and correspondence relative to this order must bear the purchase order number. Unless otherwise stipulated, freight charges are included in the unit price. If we previously agreed to pay transportation charges, shipments are to be made prepaid FOB destination and charges added to the invoice.  
 \* PAYMENT cannot be made until ALL items on this order are received, inspected and accepted unless we previously agreed to a partial payment.  
 \* ALL Invoices MUST match this PO by Line Number, Description, Quantity, Amount and include Delivery Date for Prompt Payment.  
 \* Purchase subject to TWC Terms and Conditions (Attachment I).

The State of Texas is exempt from all Federal Excise Taxes.  
 Tax Exempt ID -742764775.  
 STATE and CITY SALES TAX EXEMPTION CERTIFICATE: The undersigned claims an exemption from taxes under Texas Tax Code, Section 151.309(4), for purchase of tangible personal property described on this numbered order, purchased from contractor and/or shipper listed above, as this property is being secured for the exclusive use of the State of Texas.

**Authorized Signature**  
*Sonya Babley, CTCD, CTCM*  
 Sonya Babley, CTCD, CTCM  
 05/30/2024